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ANNUAL BUDGET AND WORK PROGRAM

FISCAL YEAR 1996 - 97

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ASSOCIATION OF BAY AREA GOVERNMENTS

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** Term of Office: July 1, 1995 - June 30, 1997

February 29, 1996

President Powers and Members of the Executive Board
Association of Bay Area Governments

Ladies and Gentlemen:

I am pleased to submit ABAG's proposed 1996-97 Work Program and Budget, including the Proposed Member Dues Schedule, for your consideration. In the following pages, you will find the highlights of ABAG's activities in 1995-96 and our plans for the coming year.

As the Presidential elections near, tremendous uncertainty and unrest continue in both Washington and Sacramento. Federal budgets are still unsettled, making the State and local budget assumptions problematic. The outcome of ongoing legal and legislative debates centering on the Proposition 62 decision will directly or indirectly impact all local governments. At the same time, public trust of governments, including local governments, remains low. This can be seen by the public's desire for tax limitations, term limits, campaign spending reforms, and ethics guidelines. While trust in government is low, the contradiction of the public's demands and expectations for more government services and unwillingness to pay for them continues. Dealing with all of these issues continues to present formidable challenges for all of us in public service.

In 1996-97, ABAG will continue its dual emphasis on regional planning and service. The name of our monthly newsletter, *Service Matters*, comes as close to a motto as an agency as complex as ABAG can possibly have. We find that service matters increasingly to our members as they struggle with the financial realities of the late 1990's and the challenges of the coming century.

Here at ABAG, we laughingly refer to 1995-96 as the year we sold earthquake maps and the year we ate breakfast -- a lot of breakfasts-- in the Tri-Valley area of the East Bay as part of one of two pilot subregional planning efforts. While earthquake maps and subregional planning were headliners, 1995-96 was also notable for new initiatives: ABAG's Power Purchasing Pool, Telecommuting Assistance Program, and Bay Area Innovations, all of which you will find described in the pages ahead. In addition, ABAG released *Projections 96*, our biennial 20-year forecast of economic and demographic trends, and expanded abagOnline to include both an electronic contract exchange and job listings, among many, many other activities.

ABAG continues to strive to be useful, flexible and lean; we are working with a smaller staff than last year, including two fewer senior managers who have left and whose work has been reorganized. Financially, we must operate very conservatively. We continue to maintain a line of credit in the event the agency's cash runs low and we need it to meet our payroll. Member dues make up about 1/6 of ABAG's budget, but are very important. They are especially needed for new planning or service programs, and for leveraging federal and State grants which require local matches. This year I am recommending a 1.9% increase in the per capita dues, which represents about 90% of last year's Bay Area CPI.

On behalf of the staff, we count it a privilege to be able to serve all of you. Although the challenges stretch us and at times we may feel discouraged, we are encouraged and deeply appreciative of the ongoing support you give to us. We covet your trust and commit to serving diligently to sustain and improve the quality of life for all of us in the Bay Area.

Respectfully Submitted,

Eugene Y. Leong

Eugene Y. Leong
Executive Director

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At ABAG, both Planning. . .and Service. . . Matter!

What does ABAG do? Simply put, ABAG is part regional planning agency and part local government service provider. Within each of these two categories, ABAG performs a broad range of activities for its members. Below is a list of ABAG activities and page numbers in this report where you can find additional information.

Regional Planning Programs

- ▲ Economic and Demographic Analysis (page 3)
- ▲ Subregional Planning (page 4)
- ▲ Intergovernmental Coordination (page 5)
- ▲ Bay Area Innovations (page 5)
- ▲ Bay Area Economic Forum (page 6)
- ▲ Earthquake Preparedness (page 7)
- ▲ Hazardous Waste (page 7)
- ▲ San Francisco Estuary Project (page 8)
- ▲ San Francisco Bay Trail Project (page 9)
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Service Programs

- ▼ ABAG Training Center (page 11)
- ▼ HAZMACON (page 11)
- ▼ Conference Services (page 11)
- ▼ International Training and Exchange (page 11)
- ▼ ABAG PLAN Corporation (page 12)
- ▼ Financial Services (page 12)
- ▼ Life Insurance Programs (page 13)
- ▼ Power Purchasing Pool (page 13)
- ▼ abagOnline and other Internet Services (page 14)
- ▼ Workers' Compensation (page 14)

Proposed 1996-97 Work Program

- ▲ Look for "➡ **In 1996-97** " on each page for further information on the proposed ABAG Work Program

Proposed 1996-97 Budget and Member Dues

- ▼ See pages 15-22

Economic and Demographic Analysis

Maintaining economic, demographic, and land use data for the region is a critical ABAG responsibility. In 1995-96, ABAG released *Projections 96*, ABAG's biennial release of a 20-year forecast of growth in the Bay Area. To facilitate use by member agencies and others, data is presented at the local government level. Projections 96 is heavily relied upon by both public and private sector planners and analysts through out the region.

In 1995-96, ABAG also improved its modeling capability by enhancing one of its more complex models, the Projective Optimization Land Use Information System (POLIS), to include a choice of transportation modes and a forecast of regional transportation improvements for the desired forecast period.

ABAG also improved its regional land use and development capacity database through enhanced coordination of information with local governments and congestion management agencies.

- **In late spring 1996, ABAG will provide *Projections 96* data at the census tract level.**
- **In 1996-97, staff will focus on updating and expanding the database used for analysis and forecasts. Additional emphasis will be placed on coordinating this data with other agencies and making information available through the Internet via abagOnline.**
- **In 1996-97, ABAG also plans to take advantage of the availability of data in CD-ROM format to provide greater detail for economic development purposes. As the Bay Area economy continues to expand, ABAG will place greater emphasis on providing data that will help communities realize their development goals.**

Other 1995 Publications

- *Changing Patterns in Retail Trade*
- *San Francisco Bay Area Economy 1995-1996*
- *Input-Output Model and Economic Multipliers for the San Francisco Bay Region*
- *Economic Competitiveness: Comparing San Francisco Bay Area Exports and Imports with Major Competing Regions*

Regional Data Center

In 1995-96, ABAG responded to approximately 2,500 requests for data from member agencies. In addition, the Data Center undertook several small area studies and provided Census and other data on a contract basis to private sector businesses.

ABAG data is widely used by MTC, other regional, state, and federal agencies, as well as congestion management agencies in analyzing the impacts of growth or change on the local economy and the physical infrastructure.

Subregional Planning

Two innovative subregional planning pilot projects were facilitated by ABAG in 1995-96, one in the East Bay's Tri-Valley and one in Sonoma County.

Sponsored and funded by ABAG and the Bay Area Air Quality Management District (BAAQMD), these projects were voluntary efforts dedicated to achieving consensus among neighboring jurisdictions on vital planning, development, and conservation issues.

While the two pilot projects differed in many respects, both projects addressed five issues:

- urban form,
- natural resources,
- transportation,
- housing, and
- economic development.

Planners and decisionmakers in both subregions worked together to craft a strategy that addresses serious subregional and regional issues. The financial support provided by ABAG and the BAAQMD allowed the subregions to engage the services of consultants who were able to devote concentrated time as well as bring an objective perspective to the effort.

The process gave decisionmakers an opportunity to discuss a broad range of issues without the pressures that typically attend negotiations over a specific development or infrastructure project.

While aiding the subregions to craft plans uniquely suited to their individual circumstances and needs, the pilot projects also allowed ABAG to strengthen its role as a facilitator of interjurisdictional coordination.

Subregional Pilot Projects

Tri-Valley Participants

County of Alameda
County of Contra Costa
City of Danville
City of Dublin
City of Livermore
City of Pleasanton
City of San Ramon

Sonoma County Participants

County of Sonoma
City of Cloverdale
City of Cotati
City of Healdsburg
City of Petaluma
City of Rohnert Park
City of Santa Rosa
City of Sebastapol
City of Sonoma

➡ **In 1996-97, ABAG will expand the subregional planning program by:**

- **offering ongoing financial and technical support to the two existing pilot projects in order to facilitate implementation.**
- **conducting an outreach program to report the results of the pilot projects to other subregions and solicit participation in a second round of projects.**
- **distributing a request for proposals to all jurisdictions in the region. Financial and technical support will be offered to two additional subregions.**

Intergovernmental Coordination

ABAG recognizes the need to involve elected officials, citizens, technical professionals, the private sector and special interest groups in the planning process, and to inform these groups of the services ABAG can provide. Each year, ABAG conducts a coordinated communication program which includes:

- production and distribution of a government directory, mailing lists, newsletters, rosters, informational brochures, and fact sheets,
- press releases, press conferences and liaison with the newsprint and electronic media,
- maintenance of regional issues information files and mailing lists,
- organization of General Assemblies, public hearings, workshops, conferences, videos and meetings of the Executive Board,
- production of educational programs, and responses to requests for information.

ABAG's Legislative Program

➡ In 1996-97, ABAG will focus on major bills of regional concern – Proposition 62 and state constitutional amendments. ABAG will continue to promote job creation, telecommunications, the subregional planning process, local governments' efforts to reform the housing needs allocation process and permit reform. ABAG will continue to support the strengthening of local government fiscal capacity by developing and co-sponsoring legislation to establish independent, stable revenue sources for local governments. ABAG will also review and comment on other legislation affecting local governments and regional planning in the Bay Area.

Bay Area Innovations

Bay Area Innovations is a new ABAG program to collect, disseminate, and honor innovation by Bay Area local governments. Innovations to be highlighted include a broad range of new cost-saving endeavors, new approaches to old or persistent problems, and/or new roles or partnerships.

Bay Area Innovations will look at new and effective approaches in seven categories of public service, including collaborative projects, economic development, health and human resources, environment, public safety, public works, and administrative oversight. In Spring 1996, ABAG will publish the Innovations Catalog, a compendium describing the "best of" local government innovations as chosen by a select group of government officials and business leaders.

➡ **In 1996-97, Bay Area Innovations will continue to provide special presentations featuring the latest in Bay Area innovations for the ABAG Executive Board and General Assembly and will provide quick nationwide access to Bay Area Innovations via abagOnline, ABAG's Internet service.**

Bay Area Economic Forum

Formed in 1988 as a partnership between ABAG and the Bay Area Council, the Bay Area Economic Forum promotes the vitality of the region's economy through public-private collaboration.

The Forum has launched a work program with two major tracks: 1) development of a strategic action plan to determine the best opportunities for expanding the Bay Area economy and 2) mobilization of regional leadership to advance this agenda.

Task forces have been established on two key topic areas: 1) linkages between research institutions and the economy and 2) government operations which could be benefited by Constitutional reform and revisions to the California Environmental Quality Act (CEQA).

The Forum has also established the Bay Area Defense Conversion Action Team to coordinate regional approaches to facilitate economic conversion of the 10 Bay Area military bases selected for closure.

The Bay Area Multimedia Partnership is a special project of the Forum to augment the growth of the multimedia industry by accelerating interaction between producers and customers to expand applications in commerce, community and homes.

In addition, the Forum created the Environmental Technology Project which brings together the Navy, host communities, research institutions, regulatory agencies, industry, and community organizations, to stimulate the environmental technology industry.

Telecommunications 101 was sponsored by the Forum to help local jurisdictions make effective decisions to hasten deployment of infrastructure for the information super-highway.

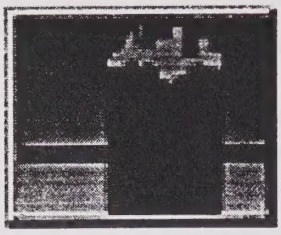
And lastly, the Forum's BAYTRADE program, a public-private partnership, was formed to promote exports and international trade.

BAYTRADE

Through BAYTRADE, the Forum has facilitated a regional consensus on promotion and trade activities, including a cooperative effort among the three largest cities. BAYTRADE efforts in 1995-96 included:

- sponsoring the publication of an international trade resources guide,
- working to retain a major bioscience company,
- establishing a regional network of economic development organizations,
- mobilizing leadership on water policy issues
- developing public information and marketing materials that effectively communicate the Bay Area's competitive strengths, and
- working with the State Trade and Commerce Agency and the Economic Development Directors Network to develop a Regional Marketing program.

➡ **In 1996-97, the Forum will continue to address key regulatory issues to enhance the Bay Area's competitiveness, including CEQA, Constitutional revision, and water policy issues.**



Earthquake Preparedness

Since 1976, ABAG has provided technical assistance to local governments in the use of earthquake information. In 1995-96, ABAG upgraded earlier estimates of the likely number of uninhabitable dwellings in future earthquakes as part of a project funded by the National Science Foundation. A related effort to assist local governments resulted in ABAG recognizing the cities of Albany, Berkeley, Foster City, San Jose, San Leandro, and Sunnyvale for innovative programs to mitigate housing losses.

In May 1995, ABAG released a revision of ***The San Francisco Bay Area: On Shaky Ground*** report. This report included ground shaking intensity maps for every city in the Bay Area. These maps were made available to the public free of charge via abagOnline, ABAG's World Wide Web site.

Both the report and the maps have met with unprecedented news coverage and popular demand. To date, approximately 4,000 copies of the report and 60,000 maps have been sold. Over 60,000 people have viewed the maps via abagOnline.

➡ **In 1996-97, ABAG plans to release its first CD-ROM, an interactive electronic disk for use with personal computers based on the *On Shaky Ground* report and ground-shaking intensity maps. ABAG will also be working with CalTrans, local governments, and utilities to develop a plan to speed up recovery of the transportation system after future earthquakes.**

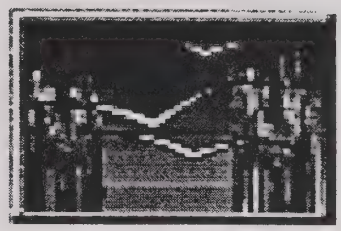
Hazardous Waste Management

ABAG's Hazardous Waste Management Capacity Allocation Committee was created to develop hazardous waste plans for each of the nine Bay Area Counties as required by the Tanner Bill of 1987 and to secure State approval of these plans. In March 1995, the State Department of Toxic Substances Control approved the plans prepared by the Committee.

➡ **In 1996-97, thanks to a grant from U.S. EPA, the Committee will develop a Green Business Recognition Program. The program will start with two pilot efforts in Napa and Alameda Counties, focusing on recognizing businesses in the automotive repair and one other industry sector (to be selected) for their compliance with regulations and sound environmental practices.**

➡ **In 1996-97, the Committee will continue to monitor hazardous waste allocation rates in the Bay Area and develop a curriculum for training environmental inspectors.**

San Francisco Estuary Project



The San Francisco Estuary Project, with ABAG's administrative assistance, has embarked on implementation of the 1993 Comprehensive Conservation and Management Plan (CCMP).

After achieving approval of the CCMP, the Estuary Project convened an implementation committee and three geographic subcommittees to facilitate completion of over 100 actions.

In 1995-96, the Estuary Project conducted an Environmental Projects Inventory for the North Bay region (and worked towards a South Bay Inventory) and created an expanded Boater Education Program to prevent pollution.

CCMP Actions

Recommended actions fall into nine categories:

- aquatic resources,
- wildlife,
- wetlands,
- water use,
- pollution prevention and reduction,
- dredging and waterway modification,
- land use management,
- public involvement and education, and
- research and monitoring.

In addition, the Project established the Friends of the Estuary -- a nonprofit group to conduct education and restoration projects.

The Estuary project also conducted numerous presentations to school classes and interested groups and distributed thousands of informational brochures.

➡ **In 1996-97, the Estuary Project will be convening a State of the Estuary Conference to evaluate the success of CCMP actions and publishing a State of the Estuary update.**

➡ **In 1996-97, the Estuary Project will also encourage continued work by the Automobile Brake-Pad Task Force to reduce copper pollution and facilitate an expanded fish tissue study, either through the Regional Water Quality Control Board or the San Francisco Estuary Institute's Regional Monitoring Program.**

➡ **In 1996-97, the Estuary Project will organize and convene a Delta Channel Islands Workshop to build consensus and initiate action towards restoration efforts. In addition, the Estuary Project will run an Environmental Justice Demonstration Project at Wildcat Creek with Richmond High School students.**

San Francisco Bay Trail Project

The Bay Trail Project continues to focus its efforts on working with local jurisdictions to complete the planned 400-mile hiking and bicycling trail network around the San Francisco Bay shoreline. In 1995-96, ABAG negotiated and assisted in the completion of several key segments of Bay Trail in the East Bay and Santa Clara County.

In the past year, ABAG worked to respond to two significant opportunities: 1) the conversion of five military bases to civilian use, and 2) recent public acquisitions of extensive areas of salt ponds and farmland to achieve environmental enhancement and shoreline access.

Together with MTC, Caltrans, and BCDC, ABAG also began exploration of the potential along the northern edge of the Bay for innovative solutions to enhance wildlife values and improve transportation.

ABAG also began a scientific study to conclusively identify and evaluate the impact of public access on wildlife and to provide design recommendations that ensure the public and wildlife can co-exist.

➡ **In 1996-97, ABAG will work toward trail completion by reducing impediments to trail implementation. Specifically, staff will provide background research and design information from data collected for the Wildlife and Public Access Study; develop a preliminary design model for local segments; and provide grant information and technical support to increase the funding success rate of Bay Trail communities.**

➡ **In 1996-97, staff will also continue to institutionalize the Bay Trail at the local level by incorporating the route in local general plans, specific plans, and special district master plans, and pursuing multi-jurisdictional trail maintenance and development funding opportunities.**

➡ **In 1996-97, the Bay Trail Project will increase its visibility by:**

- signing at least 10-miles of high-visibility Trail segments,
- publishing the quarterly newsletter *The Bay Trail Rider*,
- distributing maps to nature centers, outdoor equipment shops, and health food stores,
- meeting regularly with media contacts to unveil our *Hidden Treasures*, and *Ten Close Bike Rides* articles,
- facilitating local *Friends of the Bay Trail* groups, and other volunteer events, and
- sponsoring the 1996 Chevron Bay Trail Criterium on Saturday, August 3, at Lake Merritt in Oakland.

Telecommuting Assistance

BAY AREA TELECOMMUTING ASSISTANCE PROJECT
A PROJECT OF THE ASSOCIATION OF BAY AREA GOVERNMENTS

In 1995, ABAG launched the Bay Area Telecommuting Assistance Project. The project's main objective is to increase the number of Bay Area telecommuters.

The project provides a regional information and referral service to all Bay Area businesses and public agencies interested in telecommuting.

Project staff also provide individual assistance to companies including helping companies to develop policies and procedures, select appropriate employees for telecommuting, train telecommuters and supervisors, and evaluate program results.

Since the project began, approximately 250 organizations and individuals have contacted the project for information. This is a result of an outreach strategy that has included mailing brochures to 1,200 companies, twenty presentations to businesses and public agencies, and an Internet web site that provides extensive information on telecommuting and the project's services. As a result of a comprehensive press strategy, articles about the project have appeared in ten newspapers including the Oakland Tribune, Contra Costa Times, San Jose Business Times, Micro Times, and PC Week.

ABAG Members Requesting Assistance in 1994-95

- County of Alameda
- City of Berkeley
- City of Oakland
- City of San Jose

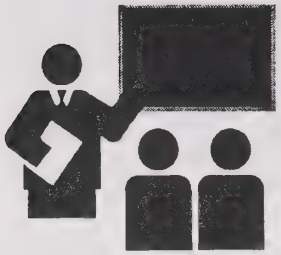
By the end of fiscal year 1996, staff expects to have helped at least a dozen organizations implement telecommuting programs. One factor that has had an effect on estimated results is the passage of the Lewis Bill prohibiting government from requiring employer-based trip reduction programs.

While not the only reason for business to consider telecommuting, trip reduction requirements gave staff a vehicle to "get their foot in the door" with Bay Area companies. The elimination of these requirements has affected the potential market for project services.

➡ **In 1996-97, ABAG will continue its project services and conduct a thorough evaluation of the project's results. The evaluation will cover a number of issues including quantifying trips reduced and changes in productivity, identifying variables associated with successful telecommuting and institutional obstacles to telecommuting's acceptance.**

The evaluation will also look at the public sector's role in promoting telecommuting and provide suggestions for the future based on lessons learned.

In addition, ABAG will also offer a workshop for supervisors on managing distance workers.



ABAG Training Programs

The ABAG Training Center offers specialized courses for local government employees on a quarterly and semi-annual basis, including courses on: hazardous materials, land use, financing, and legal and environmental issues. In November 1995, a new training classroom was constructed at the ABAG offices. This 25-student classroom will greatly ease the scheduling of additional course offerings which had previously been hampered by the availability of meeting rooms.

➡ **In 1996-97, ABAG will conduct approximately 36 training seminars focusing on environmental topics, worker safety, and the Internet.**

HAZMACON

HAZMACON is approaching its 13th annual offering in April 1996. This conference and trade show attracts thousands interested in the newest regulations, technologies and business practices associated with hazardous materials and environmental management.

Five years ago, there were a dozen environmental expositions nationwide. This year, there are four including HAZMACON. This contraction in the industry is due to reduced federal funding and increased in-house capabilities of businesses.

HAZMACON has adjusted to this changing scenario by concentrating our offerings on those of high interest and shedding marginal operations.

➡ **In 1996-97, ABAG will evaluate market conditions for environmental trade shows as well as the ongoing cost-effectiveness of HAZMACON.**

Conference Services

ABAG offers public agencies complete services for organizing, facilitating, and managing conferences and workshops on a variety of topics. Staff draw upon 13 years of experience producing HAZMACON and specialty conferences on diverse topics such as water supply, urban firestorm, earthquake preparedness, electronic government, and utility deregulation.

International Training And Exchange

In part to promote the Bay Area's technical resources, ABAG has conducted training and initiated exchanges with government officials from many countries, including Romania, China, Japan, Australia, Taiwan, and South Africa. In March 1996, 22 Republic of China managers will attend four weeks of environmental training at ABAG Training Center.

➡ **In 1996-97, ABAG will offer one or more courses abroad including follow-up training in Taiwan on construction management practices.**

ABAG PLAN Corporation

ABAG PLAN Corporation reached a new milestone in 1995-96: the Town of Ross became the thirtieth city to join the largest municipal insurance pool for cities in the San Francisco Bay Area. In addition, ABAG PLAN reached the $27 million dollar mark in total financial assets and returned $1.1 million in equity back to members for holding down claims.

The ABAG PLAN Police Mobile Training Unit completed its first year in operation, training over 1,100 police officers in pursuit-driving and firearms weapons training. The Mobile Training Unit is a state-of-the-art mobile driving center with four "virtual reality" driving simulators installed in a custom-designed tractor trailer rig. Besides driver training ABAG PLAN also offers police departments training with a laser activated firearms system known as Fire Arm Training System (F.A.T.S.) The F.A.T.S. system allows police officers to practice their shooting and judgment skills while reacting to shooting scenarios generated by a video disk player.

➡ **In 1996-97, ABAG PLAN Corporation will be celebrating its tenth year of service to the cities of the San Francisco Bay Area. Plan projects that its financial assets will grow to a stable $28 million. In May 1996, the Board of Directors will consider an equity return to members of $1.0 -$1.5 million for ongoing favorable claims.**

ABAG Financial Services

In 1983-84, ABAG initiated a cooperative credit pooling program for member governments. The program enables local agencies to finance, as a group, public capital improvements through tax-exempt Certificates of Participation. Through this program, public agencies are able to save by sharing the costs associated with issuing the certificates. In 1987-88, Financial Services were expanded to include a medium-term, variable-rate capital financing program called PEARL (Pooled Exempt Adjustable Rate Leases), followed in 1992 by a similar program know as ELVIS (Exempt Lease Variable Interest Securities). In 1993 ABAG launched SABR (Special Assessment Bond Round-up) which allows pooled financing of Special Assessment and Mello-Roos Bond issues.

ABAG is also assisting with the financing needs of non-profit agencies serving communities through the ABAG Finance Authority for Nonprofit Corporations. More recently, ABAG has begun a program in the pooled issuance of Tax Allocation Bonds (Cal-Rap Program) and has initiated an Industrial Development Bond Program.

➡ **In 1996-97, ABAG will develop an enhanced structure for Credit Pooling for general fund credits, expand its offerings under ABAG Leasing, offer a new pooled loan program to non-profit housing developers, issue its first Revenue Anticipation Note, and expand the ABAG Industrial Development Bond Program.**

ABAG Life Insurance Programs

In 1993-94, ABAG offered members an employer-paid Life and Accidental Death and Dismemberment (AD&D) insurance. This program guarantees savings of at least 10 percent over current basic life rates. The resulting savings may range from a few hundred dollars to hundreds of thousands of dollars, depending on the size of the jurisdiction. This program is underwritten by AIG Life.

In addition, an employee-paid supplemental life insurance is also available, featuring: up to $250,000 in coverage, no medical evidence of insurability requirement, spousal coverage, low premium rates, and living benefit option. This program is underwritten by ITT/Hartford. Sedgwick Noble Lowndes is the broker for both programs.

➡ **In 1996-97, ABAG will continue to improve these life insurance programs and look for ways to save personnel costs for members.**

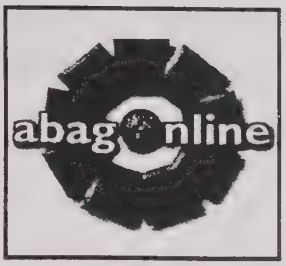
ABAG's Power Purchasing Pool

In 1995-96, ABAG initiated an effort to reduce the natural gas and electric bills of Bay Area local governments through a cooperative purchasing program. Deregulation of natural gas and the pending deregulation of electricity by the California Public Utilities Commission is offering new opportunities for local governments not only to reduce their energy-related costs but to exert greater control over their energy future.

In July 1995, ABAG's Executive Board authorized ABAG to create a new service program focused on energy deregulation and the benefits of group purchasing in a deregulated market. The program has met with tremendous interest by ABAG members, with over 80 local governments and special districts contacting ABAG for additional information regarding participation. The first phase of the Pool's program has focused on creation of a Natural Gas Program, which will allow local governments to aggregate their hundreds of small accounts with each other and leverage a better price through cooperation with other jurisdictions. In addition, the program allows members to cooperatively manage their gas storage and pipeline capacity needs for their own financial benefit.

➡ **In 1996-97, the Purchasing Pool will focus on organizing an aggregated purchase of electricity, where current rates at 50 percent above the national average, indicate even greater savings may be possible.**

abagOnline



abagOnline was created in April 1994 to help local governments establish an Internet presence and to start using the Internet as a new medium of communications with citizens and a tool for conducting government business. The abagOnline program has been partially supported by a grant from the U.S. Department of Commerce through May 1996.

Since its inception, more than 72 cities, counties and special districts have established information pages on the World Wide Web, accessible through abagOnline. abagOnline has also added electronic bulletin boards for the exclusive use of local government employees. As of February 1996, sixteen local governments were using ABAG's computer hosting services and avoiding initial capital outlays associated with publishing information on the Internet. Depending upon the jurisdiction, citizens using the Internet can now find permit forms, earthquake hazard information, community event schedules, electronic mail posting to elected officials, candidate statements and election results, planning documents, contracting and employment opportunities, and city maps.

➡ **In 1996-97, ABAG plans to expand the number of cities using ABAG's computer-hosting services and develop an on-line regional clearinghouse for environmental impact statements.**

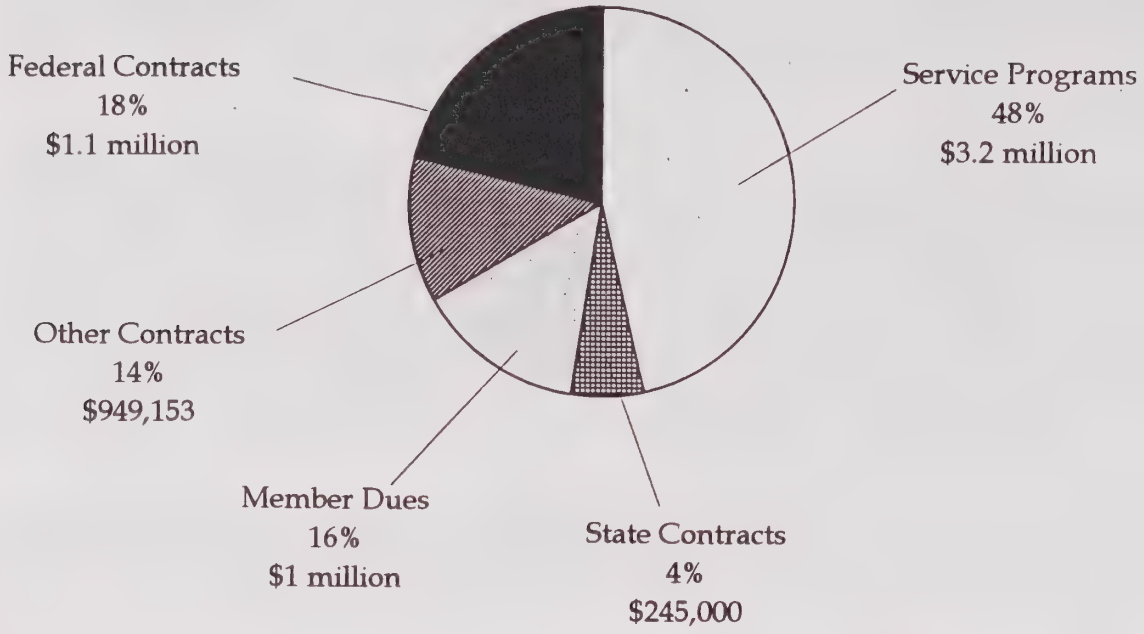
Workers' Compensation Administration

In 1996, ABAG's Workers' Compensation program will celebrate its tenth anniversary of providing superior administrative services to local government members. In the past year, the Workers' Comp program continued its trend of moderate growth by adding one new member (the Menlo Park Fire Protection District), bringing the program's total to 25 members.

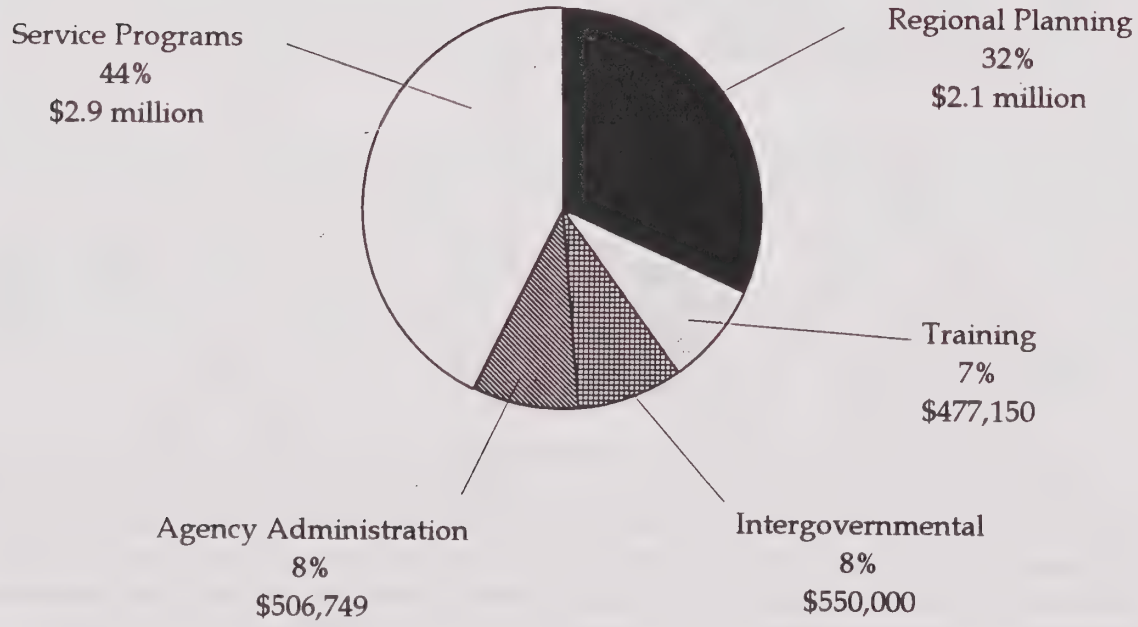
The program continues to stress a high level of personalized service to each member. This commitment to customer service is attained through frequent meetings with members as well as through the continuing education of program staff. Knowledge of both workers' comp law and the unique needs of individual members has been ABAG's key to keeping claims costs in check. The program has saved participants an average of 19 percent off medical charges through an array of cost-cutting efforts. Also in 1995, the Workers' Compensation program went "high-tech" by developing an on-line question-and-answer column called "*At Work with Julie*", named after Workers' Comp Manager Julie Carroll.

➡ **In 1996-97, ABAG will expand the use of electronic data transfer technology to allow electronic access to the Workers' Compensation Boards. This will permit instantaneous access to all of the members records. Using this technology, ABAG hopes to alert members to "law-suit happy" applicants and allow for speedier and less-costly resolution of claims currently in the legal system. The Program will also implement additional medical management programs, such as a chiropractic utilization review.**

ABAG REVENUE SOURCES
1996-97 Operating Budget
TOTAL: $6,580,231



ABAG EXPENSES
1996-97 Operating Budget
Total: $6,566,600



REVENUE SUMMARY (See next page for details)	1993-94 ACTUAL	1994-95 ACTUAL	1995-96 ESTIMATED	1996-97 PROPOSED
Federal Contracts	1,129,035	1,251,543	1,552,993	1,170,455
State Contracts	264,914	376,243	440,893	245,000
Other Contracts	795,833	1,019,791	1,087,062	949,153
Service Programs	3,369,513	3,312,422	3,054,442	3,178,810
Membership Dues	936,913	979,421	1,006,725	1,036,813
Total Revenues	6,496,208	6,939,421	7,142,115	6,580,231
EXPENSES & CHANGE IN GENERAL RESERVES				
Salaries and benefits	3,919,847	4,168,416	4,300,000	4,150,000
Legal and sub-contractors	615,474	615,152	873,603	640,000
Equipment and supplies	134,988	129,203	178,014	100,000
Outside printing	243,759	249,767	200,000	170,000
Conference facilities	261,259	349,206	82,750	90,000
Depreciation	279,034	319,836	337,000	350,000
Interest	103,436	127,876	135,000	135,000
Building maintenance	163,747	183,949	190,000	200,000
Utilities	29,074	36,648	45,000	40,000
Insurance	78,936	119,866	90,801	92,000
Postage	141,202	88,361	99,660	100,000
Telephone	72,582	69,298	60,000	60,000
Audits	38,131	38,131	45,000	48,000
Board/committee per diem	35,605	35,605	40,000	45,000
Other	306,218	349,027	425,216	346,600
Increase (decrease) in general reserves	72,916	59,079	40,071	13,631
Total Expenses & Change in General Reserves	6,496,208	6,939,421	7,142,115	6,580,231

REVENUES	1993-94 ACTUAL	1994-95 ACTUAL	1995-96 ESTIMATED	1996-97 PROPOSED	NOTES
FEDERAL CONTRACTS					
EPA - SFEP	322,367	238,994	414,395	440,000	
EPA - Green Business	0	0	85,000	0	
MTC - FTA	104,112	114,390	114,683	107,788	
MTC - FHWA	607,519	576,341	566,205	554,667	
NSF	88,417	138,354	44,462	0	
USGS	6,620	38,826	74,016	68,000	
NTIA	0	144,639	254,232	0	
Subtotal	1,129,035	1,251,543	1,552,993	1,170,455	
STATE CONTRACTS					
BAREPP (OES)	126,137	118,401	120,000	125,000	
ISTEA/Caltrans	0	0	195,048	0	
OSHA	18,913	0	0	0	
DHS	101,433	62,145	0	0	
DBW	0	91,233	28,417	50,000	
SWRCB	18,431	104,464	97,428	70,000	
Subtotal	264,914	376,243	440,893	245,000	
OTHER CONTRACTS					
MTC - TDA	533,840	535,055	542,974	599,153	
MTC - Bay Trail	150,923	158,586	155,205	140,000	
Haz Waste MOU Committee	57,400	57,756	57,439	50,000	
Earthquake/Haz Mat	570	136,372	0	0	
BAAQMD	53,100	100,483	113,658	30,000	
Envir. Training--ROC	0	30,715	185,786	100,000	
Pollution Prevention	0	0	30,000	30,000	
Private Sector Foundations	0	825	2,000	0	
Subtotal	795,833	1,019,791	1,087,062	949,153	
SERVICE PROGRAMS					
Data Center	87,300	69,385	75,000	70,000	
Publications	35,813	42,778	98,000	40,000	
Training	106,995	80,473	140,000	140,000	
HAZMACON	591,461	500,713	153,150	153,150	
Financial Services	148,557	125,249	150,000	200,000	
Workers Comp	1,416,928	1,324,986	1,200,815	1,200,000	
ABAG PLAN Corp.	807,095	990,723	1,016,073	1,100,000	
abagOnline Fees	0	1,599	43,000	70,000	
Power Purchasing Pool	0	0	0	8,000	Note A
Conference Services	56,490	62,726	87,244	50,000	
Other	118,874	113,790	91,160	147,660	
Subtotal	3,369,513	3,312,422	3,054,442	3,178,810	
MEMBERSHIP DUES					
ABAG Dues (local and cooperating)	936,913	979,421	1,006,725	1,036,813	
Total Revenues	6,496,208	6,939,421	7,142,115	6,580,231	

Note A: Power Purchasing Pool Net Surplus

Gross Revenues	$3,038,000
Expenses	
Transportation	$2,029,000
Natural Gas	$937,000
Consultants	$64,000
Total Expense	$3,030,000
Net Surplus	$8,000

EXPENSES BY PROGRAM AREA

REVENUE SOURCES

	Total Expenses	Federal Contracts	State Contracts	Other Contracts	Services Programs	Member-ship Dues	Total Revenues
REGIONAL PLANNING							
Data and Analysis	586,659	334,540		252,119			586,659
Planning Services	575,042	327,915		247,127			575,042
Air Quality/Telecommuting	30,000			30,000			30,000
Bay Trail Implement.	200,000			140,000		60,000	200,000
San Francisco Estuary	608,000	440,000	120,000	30,000		18,000	608,000
Earthquake Mitigation	75,000	68,000				7,000	75,000
Haz Waste MOU Committee	53,000			50,000		3,000	53,000
Subtotal	2,127,701	1,170,455	120,000	749,246	0	88,000	2,127,701
TRAINING							
Training Center	154,000				140,000	14,000	154,000
HAZMACON	168,150				153,150	15,000	168,150
Conference Services	55,000				50,000	5,000	55,000
Envir. Training–ROC	100,000			100,000			100,000
Subtotal	477,150	0	0	100,000	343,150	34,000	477,150
OTHER SERVICE PROGRAMS							
abagOnline	77,000				70,000	7,000	77,000
Power Pur. Pool Net Surplus	10,000				8,000	2,000	10,000
Data Center/Publications	121,000				110,000	11,000	121,000
CA Office of Emergency Services	137,000		125,000			12,000	137,000
Financial Services	220,000				200,000	20,000	220,000
ABAG PLAN Corp.	1,120,000				1,100,000	20,000	1,120,000
Workers' Compensation	1,220,000				1,200,000	20,000	1,220,000
Subtotal	2,905,000	0	125,000	0	2,688,000	92,000	2,905,000
INTERGOV. COORDINATION							
Public Affairs	325,000			25,000		300,000	325,000
Intergov. Coordination	125,000			74,907		50,093	125,000
Legislation	100,000					100,000	100,000
Subtotal	550,000	0	0	99,907	0	450,093	550,000
AGENCY ADMIN.	506,749				147,660	372,720	520,380
TOTAL	**6,566,600**	**1,170,455**	**245,000**	**949,153**	**3,178,810**	**1,036,813**	**6,580,231**

JURISDICTION	POPULATION 1/1/95	1995-96 ADOPTED DUES	**1996-97 PROPOSED DUES**
COUNTY OF ALAMEDA	1,362,900	$82,793	**$85,203**
Alameda	79,100	$9,573	**$9,669**
Albany	17,300	$2,362	**$2,390**
Berkeley	105,900	$12,218	**$12,523**
Dublin	26,600	$3,411	**$3,513**
Emeryville	6,500	$1,065	**$1,085**
Fremont	187,600	$18,351	**$18,929**
Hayward	123,400	$13,565	**$13,895**
Livermore	64,800	$7,675	**$8,033**
Newark	40,250	$4,982	**$5,162**
Oakland	386,800	$29,681	**$30,391**
Piedmont	11,300	$1,616	**$1,665**
Pleasanton	57,300	$6,833	**$7,175**
San Leandro	72,300	$8,652	**$8,891**
Union City	58,500	$7,080	**$7,312**
COUNTY OF CONTRA COSTA	883,400	$56,380	**$58,277**
Antioch	74,900	$8,731	**$9,188**
Brentwood	11,850	$1,539	**$1,731**
Clayton	8,950	$1,319	**$1,381**
Concord	114,500	$12,911	**$13,197**
Danville	36,550	$4,443	**$4,715**
El Cerrito	23,800	$3,097	**$3,175**
Hercules	19,050	$2,540	**$2,601**
Martinez	35,900	$4,514	**$4,636**
Orinda	17,250	$2,327	**$2,384**
Pinole	18,550	$2,355	**$2,423**
Richmond	93,000	$11,010	**$11,260**
San Pablo	26,600	$3,406	**$3,513**
San Ramon	40,900	$4,994	**$5,240**
Walnut Creek	63,400	$7,675	**$7,873**

JURISDICTION	POPULATION 1/1/95	1995-96 ADOPTED DUES	**1996-97 PROPOSED DUES**
COUNTY OF MARIN	245,500	$21,878	**$22,456**
Belvedere	2,300	$563	**$578**
Corte Madera	8,750	$1,310	**$1,357**
Fairfax	7,175	$1,145	**$1,167**
Larkspur	11,850	$1,722	**$1,731**
Mill Valley	14,000	$1,912	**$1,991**
Novato	49,050	$6,114	**$6,224**
Ross	2,280	$563	**$575**
San Rafael	53,200	$6,530	**$6,705**
Sausalito	7,800	$1,180	**$1,242**
Tiburon	8,500	$1,275	**$1,327**
COUNTY OF NAPA	120,600	$13,242	**$13,676**
American Canyon	8,950	$1,352	**$1,381**
Calistoga	4,800	$859	**$880**
Napa	67,800	$8,057	**$8,376**
St. Helena	5,700	$964	**$988**
Yountville	3,500	$716	**$723**
CITY & COUNTY OF SAN FRANCISCO			
County	759,300	$49,938	**$51,308**
City		$49,938	**$51,308**
COUNTY OF SAN MATEO	695,100	$46,345	**$47,703**
Atherton	7,350	$1,162	**$1,188**
Belmont	25,100	$3,317	**$3,332**
Brisbane	3,150	$671	**$680**
Burlingame	28,350	$3,619	**$3,724**
Colma	1,240	$440	**$450**
Daly City	99,600	$11,752	**$12,015**
East Palo Alto	25,050	$3,216	**$3,326**

JURISDICTION	POPULATION 1/1/95	1995-96 ADOPTED DUES	**1996-97 PROPOSED DUES**
Foster City	29,500	$3,761	**$3,863**
Half Moon Bay	10,550	$1,515	**$1,574**
Hillsborough	11,300	$1,616	**$1,665**
Menlo Park	30,450	$3,844	**$3,978**
Millbrae	21,450	$2,819	**$2,891**
Pacifica	39,200	$4,946	**$5,035**
Portola Valley	4,430	$816	**$835**
Redwood City	71,700	$8,529	**$8,822**
San Bruno	40,850	$5,089	**$5,234**
San Carlos	28,050	$3,566	**$3,688**
San Mateo	92,000	$10,763	**$11,145**
S. San Francisco	57,300	$7,035	**$7,175**
Woodside	5,400	$922	**$952**
COUNTY OF SANTA CLARA	1,607,700	$96,013	**$98,949**
Campbell	38,250	$4,751	**$4,920**
Cupertino	43,500	$5,332	**$5,554**
Gilroy	33,550	$4,241	**$4,352**
Los Altos	27,200	$3,572	**$3,585**
Los Altos Hills	7,775	$1,222	**$1,239**
Los Gatos	29,000	$3,708	**$3,803**
Milpitas	59,500	$7,114	**$7,426**
Monte Sereno	3,260	$698	**$694**
Morgan Hill	27,150	$3,417	**$3,579**
Mountain View	71,500	$8,585	**$8,799**
Palo Alto	58,600	$7,136	**$7,323**
San Jose	846,000	$54,556	**$56,177**
Santa Clara	98,200	$11,516	**$11,855**
Saratoga	29,600	$3,702	**$3,875**
Sunnyvale	126,000	$13,703	**$14,099**
COUNTY OF SOLANO	377,600	$29,119	**$29,874**
Benicia	27,800	$3,518	**$3,658**

JURISDICTION	POPULATION 1/1/95	1995-96 ADOPTED DUES	**1996-97 PROPOSED DUES**
Dixon	12,850	$1,776	**$1,852**
Fairfield	87,700	$10,325	**$10,653**
Rio Vista	3,740	$736	**$752**
Suisun City	25,650	$3,240	**$3,398**
Vacaville	84,600	$9,876	**$10,298**
Vallejo	114,700	$13,080	**$13,213**
COUNTY OF SONOMA	432,200	$31,775	**$32,940**
Cloverdale	5,600	$949	**$976**
Cotati	6,725	$1,070	**$1,112**
Healdsburg	9,800	$1,462	**$1,484**
Petaluma	48,550	$5,877	**$6,164**
Rohnert Park	39,200	$4,923	**$5,035**
Santa Rosa	128,300	$13,757	**$14,279**
Sebastopol	7,750	$1,189	**$1,236**
Sonoma	8,925	$1,331	**$1,378**
Windsor	18,900	$2,357	**$2,583**
TOTALS		$997,725	**$1,027,813**
DUES RATES		Actual	**Proposed**
First 50,000		0.11853	**0.12078**
Second 50,000		0.11229	**0.11443**
Next 100,000		0.07694	**0.07840**
Remaining Pop.		0.05511	**0.05615**

For further information about the ABAG programs described in this Work Program, please contact:

Program	Staff Contact	Phone Number	E-mail address
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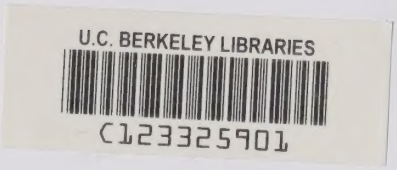

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